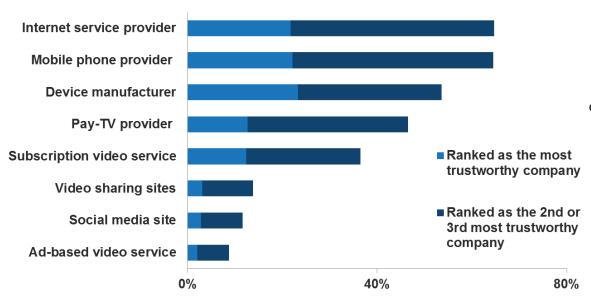
Consumer Fears in Connected Entertainment

SERVICE: ENTERTAINMENT SERVICES

4Q 2018

Most Trustworthy Company to Access and Manage Consumer Data





Consumer Analytics Team



Yilan Jiang, Manager of Consumer Research

Industry Analyst



Craig Leslie, Senior Analyst

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SYNOPSIS

Consumers enjoy the convenience and diversity of connected entertainment experiences, yet they are also concerned about their personal data, viewing habits, and financial information being hacked, misused, or sold to unknown third parties. Protecting user data while cultivating consumer expectations on right-of-use can alleviate consumer fears and encourage continued adoption of connected entertainment. This research explores data protection and monetization technologies, studies consumer expectations for and anxiety level associated with personal data protection and usage rights, and points to best strategies to win consumers' trust in the connected entertainment era.

ANALYST INSIGHT

"Companies operating in the connected entertainment ecosystem must understand consumer concerns on privacy and security and their willingness to provide their personal data in exchange for certain benefits. Companies successful at mitigating these concerns stand to reap volumes of valuable data and to deliver a more engaging user experience."

- Craig Leslie, Senior Analyst, Parks Associates

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ATTRIBUTES

Parks Associates

5080 Spectrum Drive Suite 1000W Addison TX 75001 parksassociates.com sales@parksassociates.com PHONE 972.490.1113 Toll free 800.727.5711 FAX 972.490.1133

Authored by Yilan Jiang and Craig Leslie Executive Editor: Jennifer Kent

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